



No. CCPW-4(13)/2025

Gilgit dated the 9th June, 2026

FINAL BID EVALUATION OF THE TENDER PROCEEDINGS ON
"PROCUREMENT/ESTABLISHMENT OF CAMPING SITES LICENCES AT DEOSAI
NATIONAL PARK

Consequent upon evaluation of the Technical and Financial Bids offered by participating Bidders/Firms for provision of services under "Procurement/Establishment of Camping Sites Licenses at Deosai National Park, the details of Final Bid Evaluation is hereby published on GB PPRA website in accordance with Rule-38 of GB PPRA Rules 2022, and Notification issued by the Public Procurement Regulatory Authority, Cabinet Division Islamabad No. 1/03)/PPRA/(PW)2025/Legal Wing, dated 18th February 2026 (Pursuant to Rule-35 of PPRA Rules 2004), for information of all participating Bidders and General Public.

DETAILS OF TECHNICAL EVALUATION:

The Technical Bids of the participating bidders were opened by the Tender Processing Committee on 02/06/2026 at 11:30 am in the office of the Chief Conservator Parks & Wildlife, River View Road Gilgit in presence of the participating bidders.

The passing marks in the technical evaluation was 60 out of 100 according to the mentioned criteria in the Bid Document; however for serial number 1, 2, 3 and 4 of the scoring systems, it was mandatory to score minimum 50 percent of the marks for Category A & B. Details of the technical bid evaluation are as under:

COMPARATIVE STATEMENT REGARDING				
CAMPING SITES/ GLAMPING LICENSES AT DNP CATEGORY A				
S No	Name of Bidder/ company	Marks obtain in Technical Evaluation	Total Marks	Remarks
1.	M/S Glamp Pakistan (Bara Pani)	92	100	Responsive
2.	M/S Ten Brothers (Sheosar Lake)	57	100	Non-Responsive
3.	M/S Jalal Pioneers Holdings (Sheosar Lake)	61	100	Responsive

RESULT SHEET CAMPING SITES/ GLAMPING LICENSES AT DNP CATEGORY B				
S No	Name of Bidder/ company	Marks obtain in technical evaluation	Total Marks	Remarks
1.	M/S Glamp Pakistan (Shatung Nala)	92	100	Responsive
2.	M/S Jalal Poineer Holding (Kala Pani)	66	100	Responsive
3.	M/S Asad Trek & Trouers (Kala Pani)	69	100	Responsive

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RESULT SHEET CAMPING SITES/ GLAMPING LICENSES AT DNP CATEGORY C				
S No	Name of Bidder/ company	Marks obtain in technical evaluation	Total Marks	Remarks
1.	M/S Deosai Tent City (Shatung Nala)	75	100	Responsive
2.	Mr. Zulfiqar Ali Sadpara (Shatung Nala)	Failed	100	Non-Responsive
3.	Baltistan Saraye Hotel (Bara Pani)	Failed	100	Non-Responsive
4.	M/S Deosai Hotel Tour & Track(Bara Pani)	75	100	Responsive
5.	M/S Ten Brothers (Sheosar Lake)	72	100	Responsive
6.	M/S Asad Track & Tours (Kala Pani)	71	100	Responsive
7.	M/S Asad Track & Tours (Sheosar Lake)	71	100	Responsive

he firms/bidders who failed to stood non-responsive, did not get the overall passing marks of 60% in the technical evaluation, and in some cases also did not get the required threshold of 50& marks under serial 1, 2, 3, & 4 of the scoring system mentioned in the bid documents. The reasons have also been conveyed to the bidders/authorized agents in person at the time of bid opening and subsequent evaluation.

DETAILS OF FINANCIAL BIDS

Financial Bids were opened on 09/06/2026 at 2:00 pm in the office of the Chief Conservator Parks & Wildlife, River View Road Gilgit in presence of the qualified bidders. Financial Bids of only those bidders/firms were opened by the Committee, who stood responsive in the technical bid. Bids were opened in presence of the qualified bidders.

S No	Name of Bidder/ Company	Category	Site	Financial Bids offered per anum (PKR)
1.	M/S Glamp Pakistan	A	Bara Pani	24,02,400/-
2.	M/S Jalal Poneer Holdings	A	Sheosar Lake	11,00,000/-
3.	M/S Asad Trek & Trouers	B	Kala Pani	4,95,700/-
4.	M/S Glamp Pakistan	B	Shatung Nala	8,88,880/-
5.	M/S Jalal Pioneers Holdings	B	Kala Pani	6,10,000/-
6.	M/S Deosai Tent City	C	Shatung Nala	3,00,000/-
7.	M/S Deosai Hotel Tour&Track	C	Bara Pani	5,66,000/-
8.	M/S Ten Brothers	C	Sheosar Lake	7,02,700/-
9.	M/S Asad Track & Tours	C	Kala Pani	4,02,700/-
10.	M/S Asad Track & Tours	C	Sheosar Lake	575,700/-

FINAL EVALUATION

The evaluation process was carried out on a weighted scoring basis, wherein 70% weightage was assigned to the technical proposal and 30% weightage was assigned to the financial proposal. Under Category A, for Bara Pani Camp, only 01 firm (M/S Glamping Pakistan) participated in the bidding, and after evaluation declared as Responsive in the Technical Bid, and thereafter after examining its financial bids as per Bid Document requirements, its financial bid was approved conditionally, subject to meeting requisite details during the time of Contract Agreement. If the conditionally approved bidder fails to produce requisite details/comply essential instructions as narrated above, the biddings shall be treated as cancelled and the Department (Procuring Agency) shall be responsible to re-tender the whole process.

Similarly, under Category A, for Sheosar Lake Camp, 02 firms (M/S Ten Brothers and M/S Jalal Pioneer Holdings) participated in the bidding, and after evaluation M/S Jalal Pioneer Holdings declared as Responsive in the Technical Bid, and thereafter, after examining its financial bids as per Bid Document requirements, its financial bid was approved conditionally, subject to meeting requisite details during the time of Contract Agreement.

Similarly under category B, at Shatung Nala only 01 firm (M/S Glamping Pakistan) participated in the bidding, and after evaluation declared as Responsive in the Technical Bid, and thereafter after examining its financial bids as per Bid Document requirements, its financial bid was approved conditionally, subject to meeting requisite details during the time of Contract Agreement. If the conditionally approved bidder fails to produce requisite details/comply essential instructions as narrated above, the biddings shall be treated as cancelled and the Department (Procuring Agency) shall be responsible to re-tender the whole process. For Kala Pani under Category B, 02 firms (M/S Asad Treks & Tours and M/S Jalal Pioneer Holdings) participated in the bidding, and after evaluation both bidders were declared as Responsive in the Technical Bid, and thereafter, after examining the financial bids based on most advantageous formula, M/S Jalal Pioneer Holdings stood 1st in the merit list.

Under category C, at Shatung Nala only 01 firm (M/S Deosai Tent City) was declared as Responsive in the Technical Bid, and thereafter after examining its financial bids as per Bid Document requirements, its financial bid was approved conditionally, subject to meeting requisite details during the time of Contract Agreement. For Bara Pani under Category C, only 01 firm (M/S Deosai Hotel Tours & Tracks stood Responsive in the Technical Bid, and thereafter, after examining the financial bids based on most advantageous formula, M/S M/S Deosai Hotel Tours & Tracks was recommended conditionally. For Kala Pani under Category C, only 01 firm M/S Asad Treks & Tours stood Responsive in the Technical Bid, and thereafter, after examining the financial bids based on most advantageous formula, M/S Asad Treks & Tours was recommended conditionally.

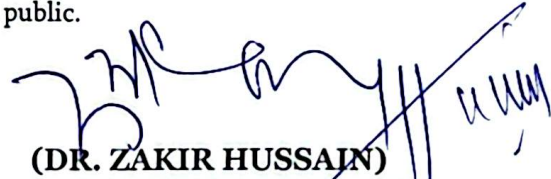
Under Category C, for Sheosar Lake Camp, 02 firms (M/S Ten Brothers and M/S Asad Treks & Tours) participated in the bidding, and after evaluation both firms stood responsive in the technical bid. However, based on the most advantageous bid formula, M/S Ten Brothers financial bid was approved conditionally, subject to meeting requisite details during the time of Contract Agreement.



The overall final bid evaluation is as under:

Category A						
S. No	Site	Name of Bidder/ Company	Marks Obtained in Technical Bid Out of 70	Financial Bids offered on annual basis (PKR)	Marks obtained in Financial Bid	Total Marks
11.	Bara Pani	M/S Glamp Pakistan	64.40	24,02,400/-	30	94.40
12.	Sheosar Lake	M/S Jalal Pioneer Holdings	42.70	11,00,000/-	30	72.70
Category B						
13.	Shatung Nala	M/S Glamp Pakistan	64.40	8,88,880/-	30	94.40
14.	Kala Pani	M/S Asad Trek & Tours	48.30	4,95,700/-	24.38	72.68
15.	Kala Pani	M/S Jalal Pioneers Holdings	46.20	6,10,000/-	30	76.20
Category C						
16.	Shatung Nala	M/S Deosai Tent City	52.50	3,00,000/-	30	82.50
17.	Bara Pani	M/S Deosai Hotel Tour & Track	52.50	5,66,000/-	30	82.50
18.	Sheosar Lake	M/S Ten Brothers	50.40	7,02,700/-	30	80.40
19.	Sheosar Lake	M/S Asad Track & Tours	49.70	575,700/-	24.58	74.28
20.	Kala Pani	M/S Asad Track & Tours	49.70	4,02,700/-	30	79.70

Hence, the details of the bid evaluation is hereby uploaded on GB PPRA Website for information of all the participating bidders and for the information of general public.



(DR. ZAKIR HUSSAIN)
CHIEF CONSERVATOR PARKS & WILDLIFE
GILGIT-BALTISTAN